



## Localization Start Local Go Global

### Questions to Consider:

Are you running subsidiaries in one or more Latin American (LATAM) countries?

Does each country have different compliance regulations and languages?

Do you know how to implement SAP localization best practices according to local, country, and even country/industry-specific needs?

Are you engaged with local experts whose job is to stay current with all the latest legal and financial localization requirements?

As a U.S. company running SAP with Latin American (LATAM) subsidiaries, localization can be complicated and painful.

While you need to remain compliant with the financial laws of each country, the specifics vary so much from a country, state/province, and even a regional perspective.

In addition, several LATAM countries regulate differently by industry in each country.



| COUNTRY            | SAP | CAT |
|--------------------|-----|-----|
| Argentina          | Yes | Yes |
| Aruba              |     | Yes |
| Brazil             | Yes | Yes |
| Chile              | Yes | Yes |
| Colombia           | Yes | Yes |
| Costa Rica         |     | Yes |
| Curacao            |     | Yes |
| Dominican Republic |     | Yes |
| Ecuador            |     | Yes |
| Guatemala          |     | Yes |
| Honduras           |     | Yes |
| Mexico             | Yes | Yes |
| Panama             |     | Yes |
| Peru               | Yes | Yes |
| Uruguay            |     | Yes |
| Venezuela          | Yes | Yes |

## This is where CAT can assist you to simplify and streamline the SAP LATAM localization process by helping you:

- Implement localization best practices according to local, regional, country, and industry needs
- Configure SAP functionality for payment and receipt processing, invoicing, taxes, depreciation, chart of accounts, and more
- Use accelerators to enable legal and best practices for each country
- Benefit from bringing over 25 years of SAP LATAM localization experience to your project
- Engage local resources in LATAM regions to align and enable localization for your businesses
- Provide transparent integration with state-control agencies

# 3 COMPONENTS OF A SUCCESSFUL SAP LATAM LOCALIZATION



When conducting an SAP localization in Latin America (LATAM), there are three important factors to consider: the legal chart of accounts, local tax register validation, and fluctuating daily exchange rates. Here is how CAT can help make your localization process smooth and accurate.

## 1

### LEGAL CHART OF ACCOUNTS

In many LATAM countries, the chart of accounts is defined from a standard, general layout or as regulated by law from a country, state/province, and regional perspective depending on the country.

The main objective of this standardization is to provide accounting information in a structured manner and to fulfill accounting objectives and facilitate the control of all income and expenses by country authorities. The chart of accounts also helps each country collect statistical information that helps evaluate the benefit or social impact of all economic activities within the country.

#### HOW CAT HELPS:

- Provides templates for most LATAM countries to easily map the company's information with legal requirements
- Preconfigures legal reporting
- Covers reporting needs in Peru, Colombia, Ecuador, Dominican Republic, Bolivia, Curacao, and Guatemala

## 2

### LOCAL TAX REGISTER VALIDATION

Vendor/customer withholding master data must be validated and periodically updated to match the stored information within each LATAM country's tax register. This applies to tax registers at both the country and state levels and involves:

- Creating an invoice (customer)
- Making a payment (vendor)
- Making a down payment

#### HOW CAT HELPS:

- Audits and validates withholding master data to make sure it matches the country's tax register
- Updates this information in SAP to ensure the latest data is captured in your ERP system

## 3

### DAILY EXCHANGE RATE

LATAM countries are constantly adjusting exchange rates, which change daily. Rates are published by each country's National Bank, which can be challenging if your organization is operating in more than one LATAM country.

- Creating an invoice (customer)
- Making a payment (vendor)
- Making a down payment

#### HOW CAT HELPS:

- Provides automatic updates on exchange rates as they are published by each LATAM country's National Bank

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