

Enabling Business with Technology



Questions to Consider:

Is your organization running E1 (Xe,8.x,9.x)?

What are the long-term business advantages of upgrading to JDE EnterpriseOne (E1)9.2 now?

How valuable is a Business Value Assessment that ties the optimization of your ERP to the balance sheet and P&L to help justify and predict the ROI you'll receive by upgrading?

What if you could calculate the actual dollar amount you will receive annually from moving to JDE E1 9.2?

How will you decide between a technical or a functional assessment/migration?

If my older E1 solution isn't broken, why should I upgrade?





JDE E1 (XE,8.X,9.X) USERS: WHY MIGRATE TO ENTERPRISEONE 9.2?

Has your enterprise been running an older version of E1 (Xe,8.x,9.x) for quite some time? Besides facing a limited runway of support, there are other constraints that are likely limiting your ROI and overall profitability.

Upgrading to E1 9.2 lets your company enter today's predominately digital world and compete more effectively with competitors who've already embraced it. It also gives you the latest functionality and the peace of mind that your support is fully covered in this latest version.

JDE E1 9.2 has significant enhancements such as mobile functionality; the choice running of JDE in the cloud, on-premises, or a hybrid of the two; expanded reporting; UX One; personalization; extensibility; and more. With these new features, your company can:

- Respond faster to new business opportunities
- Quickly monetize new product offerings
- Easily meet new regulatory requirements
- Reduce business risk by being current with the latest release
- Streamline processes and improve efficiency

Read on to learn C&A Technology's (CAT) unique approach to assessing the true positive impact on your bottom line by upgrading from E1 (Xe,8.x,9.x) to E1 9.2.

CAT'S UNIQUE BVA PROCESS FOR JUSTIFYING WHY/WHEN TO MOVE FROM E1 (XE,8.X,9.X) TO E1 9.2

ASSESS YOUR CURRENT STATE

With the information gathered from performing your BVA, CAT will then create an individualized roadmap broken up into many manageable projects to roll out based on the value to your organization.

While your company has already invested in an older version of JDE E1, likely that was years ago. If you're considering upgrading to E1 9.2, how can you accurately compare how – and how much – this will improve your bottom line and maximize your ROI on this new software investment?

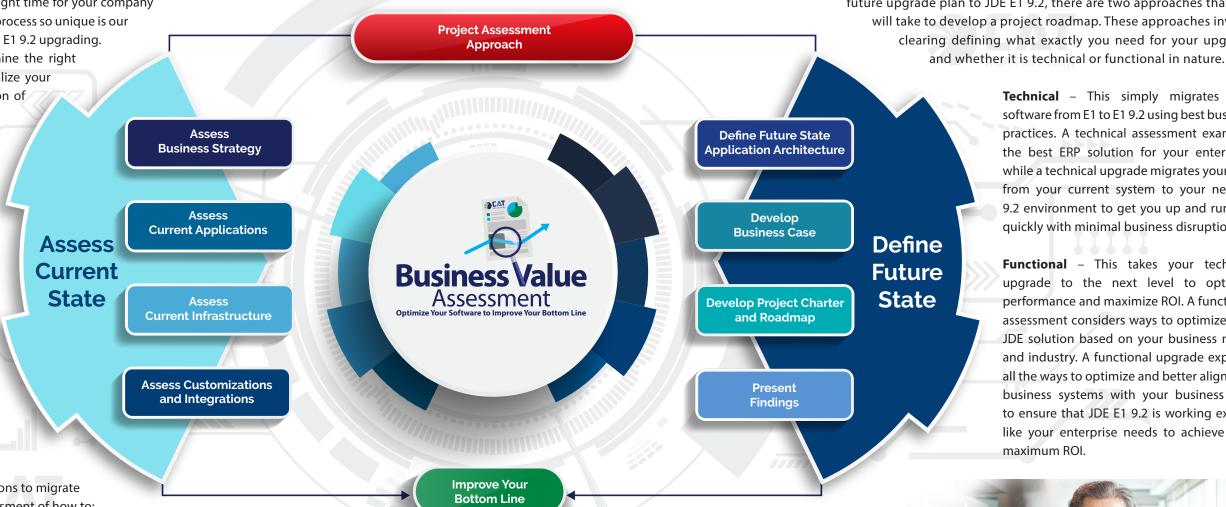
This is where CAT can help you decide if it's the right time for your company to upgrade to E1 9.2. What makes our evaluation process so unique is our Business Value Assessment (BVA) approach to JDE E1 9.2 upgrading. Our team will work closely with you to determine the right E1 9.2 features you should be leveraging to realize your software's full potential by tying the optimization of your ERP to the balance sheet and P&L, positively affecting your bottom line.

CAT's BVA is one of our core JDE consulting services and is conducted onsite by the CAT Value Assessment Team that is highly skilled and experienced in industry, business process, and JDE product knowledge. We realize that for many companies, a software migration like World to E1 9.2 is a significant investment and want to make sure you're getting the most bang for your money.

Most companies typically spend considerable time and resources selecting, planning, and implementing a new ERP solution but leverage less than 50 percent of its functionality because they're not sure what all they need beyond the basic applications.

In this initial BVA phase before making any decisions to migrate to E1 9.2, CAT will provide a comprehensive assessment of how to:

- Optimize what you currently have
- Take advantage of the new features in E1 9.2
- Evaluate additional 9.2 modules to realize your full ROI potential
- Customize JDE E1 9.2 to your individual situation, industry, and departments
- Calculate the actual dollar amount in benefits you will receive from upgrading to E1 9.2



DEFINE YOUR FUTURE STATE

When determining the right fit approach for your company and defining a future upgrade plan to JDE E1 9.2, there are two approaches that CAT will take to develop a project roadmap. These approaches involve clearing defining what exactly you need for your upgrade,

> **Technical** – This simply migrates your software from E1 to E1 9.2 using best business practices. A technical assessment examines the best ERP solution for your enterprise, while a technical upgrade migrates your data from your current system to your new E1 9.2 environment to get you up and running quickly with minimal business disruption.

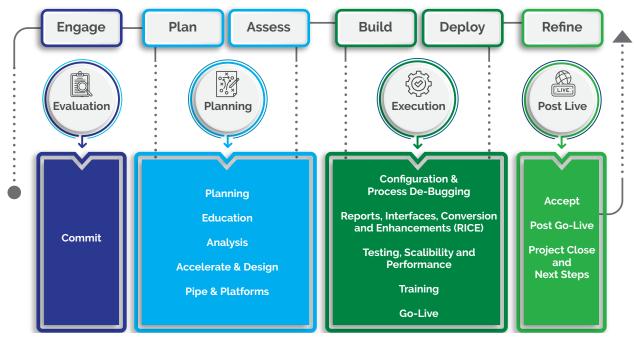
Functional – This takes your technical upgrade to the next level to optimize performance and maximize ROI. A functional assessment considers ways to optimize your JDE solution based on your business needs and industry. A functional upgrade explores all the ways to optimize and better align your business systems with your business plan to ensure that JDE E1 9.2 is working exactly like your enterprise needs to achieve your maximum ROI.





THE CAT DIFFERENCE FOR UPGRADING TO E1 9.2





CAT'S UPGRADE METHODOLOGY

CAT is an Oracle Gold Partner with hundreds of JDE upgrades under our belt. Our upgrade methodology is based on best practices – yet is customized to meet your unique business and industry needs.

Our unique value proposition with JDE software migrations combines CAT's unique advantages to your business:

- Industry knowledge Our team has decades of hands-on experience in industries such as consumer products, tier I &2 automotive, industrial machinery & components, supply chain, life sciences, and wholesale/distribution. We know how to adapt your new JDE E1 9.2 system to the issues faced by your industry to maximize your investment and profitability.
- **Business process knowledge** With CAT, you don't have to teach us your business. Our efficient and structured BVA approach will assess how well your company is receiving the full potential from your new JDE solution to solve business problems and improve operational results.
- **Deep JDE expertise** Our leadership team and consultants know JD Edwards. CAT's deep JDE knowledge comes from either working directly for JDE, with a JDE partner, or working with JDE clients like you. CAT offers a multi-disciplined review of your JDE solution using best practice methodologies that are customized to your individual situation, industry, and departments using JDE.





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